

TELEMET QUARTERLY NEWSLETTER MARCH 2021



Message from the President

Greetings to All,

This newsletter reviews two popular features on Telemet and introduces you to our new link to Linedata's Longview Order Management System (OMS).

The Linedata link illustrates our commitment to respond to your needs during the pandemic. One of our new clients suggested we work with Linedata to expand our links to OMS platforms. Below we describe the benefits of the link.

We thank you for your favorable comments on the power and ease-of-use of our MS Excel Spreadsheet Links. As far as we know, we have the most powerful MS Excel links in the industry and the point and click nature of these links makes using them a breeze.

ESG continues to receive press and I ask you to take a look at our ESG services. It is a great starting point for reviewing portfolios and securities for ESG issues.

Fred Parsons, CEO

The screenshot displays an Excel spreadsheet with several sections and a Telemet report window overlaid on the right side.

Portfolio Name: Lipton's Sample Acct

Asset Allocation

Asset Class	% Fund	Value
Equities	69%	\$ 565,283.41
Mutual Funds	11%	\$ 90,000.00
Fixed Income	12%	\$ 100,000.00
Cash	7%	\$ 60,000.00
Total		\$ 815,283.41

Liquidity and Concentration

Characteristic	Portfolio
Number of Holdings	20
% in top 10 Holdings	80%
% in top 25 Holdings	100%

Valuation

Characteristic	Portfolio	Bench
PE - Prior Fiscal Year	17.6	38.9
PE - Trailing 4Q	23.9	39.1
Price/Book	6.6	3.9
Price/Sales	3.5	3.1
Price/Cash Flow	14.8	17.7
Enterprise Value/EBITDA	25.3	19.2
ROE	0.6	11.4
Indicated Yield	2.05	1.5

Top Ten Holdings

Company Name	Portfolio %Wt.	Portfo Valu
1 Target Corporation	12.71%	\$71
2 Caterpillar Inc	11.80%	\$66
3 Boeing Company	9.26%	\$52
4 Walt Disney Company	8.76%	\$49
5 Oracle Corporation	8.30%	\$48

The Telemet report window (Telemet IQ 64/32) is open, showing options for Symbol Selection, Field Selection, and 10K/Q Period Selection. The Symbol Selection section includes a dropdown for 'Lipton's Sample Acct'. The Field Selection section lists various financial metrics and their corresponding field expressions.

MS Excel Links Enhance Client Reporting with 17 Predefined Telemet Reports

The Microsoft Excel links continue to be one of the most popular and useful benefits of Telemet Orion.

Many clients use our prebuilt templates (reports) to create handy reports for clients or for investment analyses.

Telemet 's predefined MS Excel templates or reports are accessed from the Help menu, "Spreadsheet Library". These may be used immediately or to help you create new spreadsheet reports.

Clients comment that the Telemet MS Excel links are "point and click" simple. Any real time, historic or fundamental data from your Telemet Orion platform may be loaded onto a spreadsheet. These include prices (real-time and historic), financial data (Income statements, balance sheets), attribution reports, charts, statistical data as well as economic time series.

For help on creating new spreadsheets with links to Telemet data please call our client service team 800-368-2078 or email support@taquote.com.



Link to Linedata Longview Order Management System Now Available

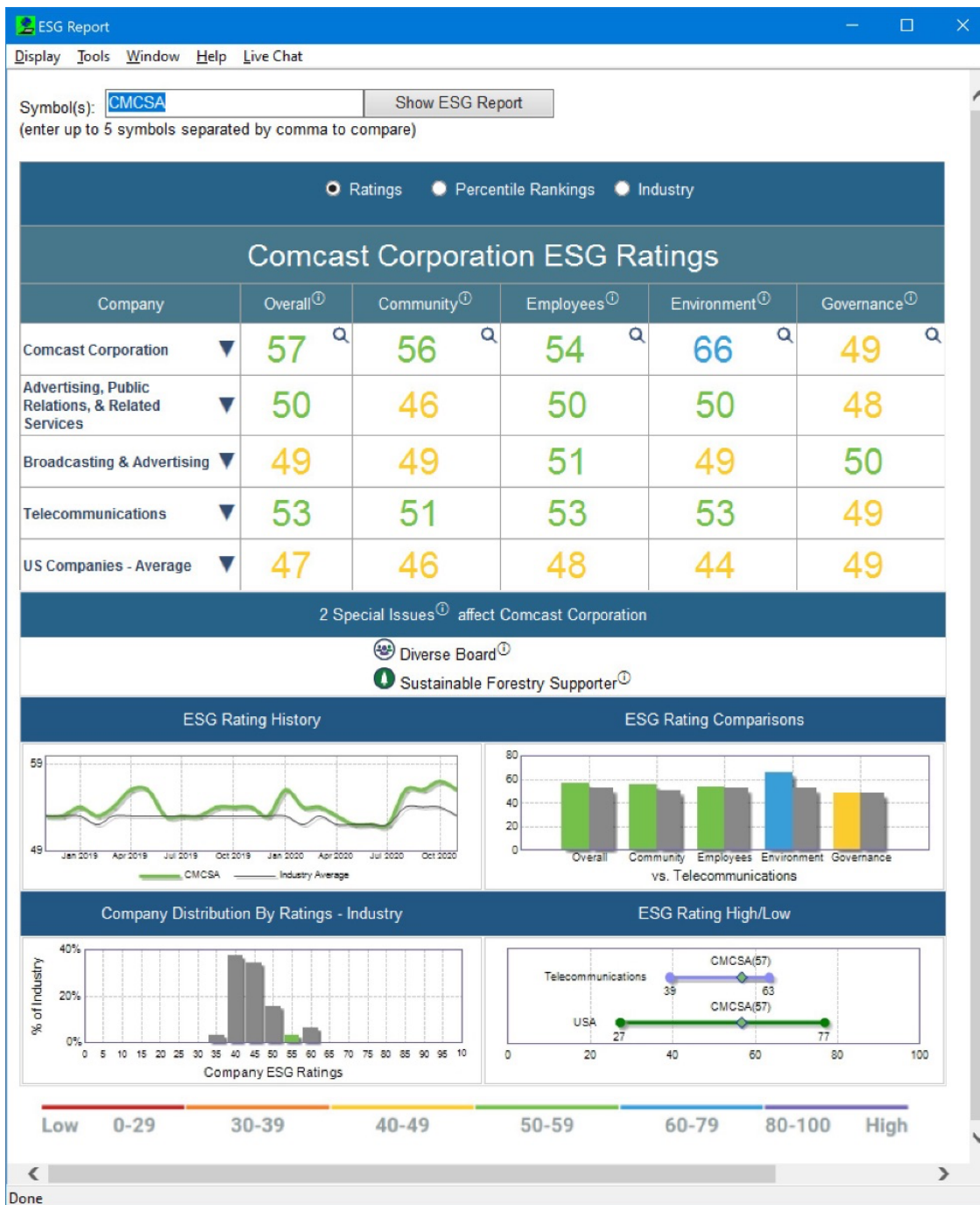
Telemet seamlessly links with several Order Management Platforms, including Advent Software's popular Moxy, Eze, and InData. Our latest new link is Linedata's "Longview".

Longview, an integrated front office trade order management solution for buy-side institutions, supports the workflows of portfolio managers, traders, and compliance officers. Longview offers advanced portfolio modeling, order generation, electronic trading, and compliance functions. It provides seamless integration to trading destinations and simplifies and automates the trade process.

You benefit from our Longview links since up to date prices allow you to trade more efficiently with these prices for your order generation. Additionally, this OMS platform, as well as others, dynamically rebalances your portfolios according to your models.

If you are not currently taking advantage of Telemet's link to your Order Management platform, our Client Service team can start the installation process. In most cases, your OMS provider sets up our link for you. OMS links are perfect for rebalancing frequently in volatile markets.

Should you have questions or need more information on these or any other function, please contact support@taquote.com



Seamless ESG Investing with Telemet

More and more clients and prospects are asking for it! Telemet's ESG metrics can be part of your investment risk-mitigation assessment.

Sustainability is measured in three to four distinct categories. The categories include: environmental, social and governance (ESG); often the social category is split into community and employees.

While ESG metrics among vendors is widely known to have low correlations, Telemet's ESG offering provides consensus sustainability data thereby improving the quality of the ratings. We offer screening on these metrics and we compare ratings or rankings among stocks in your portfolios. Thus, when selecting between two somewhat "equivalent" investments, ESG rankings might become the deciding factor.

Please contact us at 800-368-2078 or email sales@taquote.com to get a complimentary trial of this new service.

Tutorials and Important Links

Our last Webinar "Workshop - Telemet's New Features" provided an overview of what's new on Telemet Orion's platform. The Webinar was recorded so you can review this material if you missed it. Here is a link to that workshop for your convenience ([click here](#)).

Our next Webinar on "Linking to Portfolio Management Systems" will be coming up in April 2021. Look for an announcement.

To get help to find to past webinars which contain valuable orientation materials on charts, spreadsheets, news and attribution, call/email or chat with a member of your client service team, 800-368-2078 or email support@taquote.com.

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- [Telemet Orion Latest Version v8.2.06.7 dated 9/4/20](#) - Select Telemet Orion software
 - [Televista for Advent Axys v 2.5.40 dated 9/4/20](#), select compatible software
 - [Televista for Advent APX v1.5.31 dated 9/4/20](#) Select compatible software
 - [Telemet QuoteService Standard Version v1.0.3.0](#) - Select compatible software
 - [TeleFlash Proprietary Data Publisher v1.3.3.8](#) - Select compatible

software

- [December 2020 Newsletter](#)
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